

EAST HAWAII REGION
NOTICE OF AND REQUEST FOR EXEMPTION
FROM COMPETITON

FY 21-0003

1. TO: Regional Chief Procurement Officer
 2. FROM: Sam Nelson Senior Contract Manager

Department/Division/Agency
 Pursuant to East Hawaii Region Policy PUR 017, the Department requests a procurement exemption to purchase the following:

3. Description of goods, services or construction: Artis Q.zen Angiography System	
4. Name of Vendor: Siemens Healthineers	5. Price \$999,000
6. Term of Contract: From: 9/15/20 To: 12/31/21	7. Prior Exemption Ref. No.
8. Explanation describing how procurement by competitive means is either not practicable or advantageous to the State: Hilo Medical Center is expanding its Cardiology Services, and adding a new Cath Lab. The current Cath lab includes Siemens equipment, and Siemens equipment is proposed to be included in the new cath lab so as to have common equipment in each lab. Staff are trained on using and maintaining the Siemens equipment, and the equipment is functioning well for the hospitals needs. Adding in a different vendors equipment would increase maintenance, and training costs. Prior to selection of the new equipment, a survey of available Angiography equipment was looked at utilizing ECRI reports. These were evaluated by HMC's Cardiologist staff and the Siemens equipment was felt to be ideal for the planned second lab. Given the physician preference for the Siemens unit, and the increased maintenance and training costs of a different suppliers unit, the decision was made to make a sole source award to Siemens.	
9. Details of the process or procedures to be followed in selecting the vendor to ensure maximum fair and open competition as practicable: Prior to making the selection, HMC reviewed ECRI reports that compared technical specs and pricing for the unit. The pricing and specs for the selected unit are competitive according to the ECRI data reports we reviewed, If we look at wholesale lab equipment replacement in the future, we will issue a competitive RFP	

10. A description of the agency's internal controls and approval requirements for the exempted procurement:

Prior to award, the contract will be reviewed and approved by the Technical Representative, CFO and CEO. Award will not be made till these steps are taken.

11. A list of agency personnel, by position, who will be involved in the approval process and administration of the contract:

Name	Position	Involvement in Process	
Dan Brinkman	East Hawaii Region CEO	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
Joni Waltjen	East Hawaii Region CFO	<input checked="" type="checkbox"/> Approval	<input type="checkbox"/> Administration
Sam Nelson	Senior Contract Manager	<input type="checkbox"/> Approval	<input checked="" type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration
		<input type="checkbox"/> Approval	<input type="checkbox"/> Administration

12. Direct inquiries to:
 Department: Contracts Management
 Contact Name: Sam Nelson
 Phone Number: 808 932-3113
 Fax Number: (808) 933-2793

13. This exemption should be considered for list of exemptions in to Chapter 3-120, HAR: YES NO
 Agency shall ensure adherence to applicable administrative and statutory requirements

14. *I certify that the information provided above is, to the best of my knowledge, true and correct.*

 Department Head – Sam Nelson

 Date

Approved by Lisa Shiroma and Lauri Redus 08/28/2020email

Reserved for RCPO/Designee Use Only

15. Date Notice Posted 01/30/2020cf

The Head of the Purchasing Agency is in the process of reviewing this request for exemption from East Hawaii Region Procurement Policies. Submit written objections to this notice to issue an exemption from East Hawaii Region Procurement Policies, within seven (7) calendar days or as otherwise allowed from the above posted date to:

Regional Chief Procurement Officer
 East Hawaii Region
 1190 Waianuenuue Ave.
 Hilo, Hawaii 96720

Regional Procurement Officer's comments:

16. **APPROVED** **DISAPPROVED**

 Regional Chief Procurement Officer

 Date